

### AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

### **AGREEYA**

## <u>Virtual Campus Recruitment - 2021 Passing Out Batch</u>

## **Only for Students of Amity Education Group**

# **Only for Unplaced & Eligible**

## Last Date to Register - 11:00 AM, 26th April 2021

Company	AGREEYA
Batch	2021 Passing Out Batch
Website	www.agreeya.com
Date of Campus	Will inform through Email
Job Title	Presales Associate
Eligible Degrees	MBA
Eligible Branches	All
Eligibility Criteria	10th - 70 % Criteria 12th - 70 % Criteria Graduation - 65 % Criteria Post-Graduation - 65 % Criteria
Location	Delhi- NCR
Compensation (CTC)	INR: 3.0 to 5.0 LPA
Skills Required	<ul> <li>Excellent communication skills, people, presentation and social skills</li> <li>Passion for content writing and presentation</li> <li>Knowledge of Software Development Life Cycle</li> <li>Good knowledge of MS Office suite</li> <li>Basic Knowledge of languages like C, C++, Java&amp; MSSQL</li> <li>Awareness of latest market trends, digitalization</li> <li>Should have positive attitude of putting diligent effort as and when required.</li> </ul>
Roles & Responsibilities	<ul> <li>Incumbent shall work with Global Presales team on Agreeya Solutions, Services and Product portfolio</li> <li>He/She shall respond to client RFP, RFI &amp; RFQ with crisp proposal and customer pitch</li> <li>Do market research and create value proposition for overall company positing and contribute in overall win strategy</li> </ul>

	<ul> <li>Position Agreeya to the client effectively to facilitate winning of business with technical solutioning</li> <li>Being part of presales team, develop collaterals, proposal. Client presentation, research and technical documents</li> <li>Liaise with Subject matter Experts for effective sales calls and proposal development</li> <li>Interacting with US sales and Presales team</li> <li>Support sales team with sales engineering and client acquisitions</li> </ul>
How to Apply?	All interested and Eligible students need to apply on the link below latest by 11:00 AM, 26th April 2021  CLICK HERE

### My Best Wishes are with you!

#### Prof (Dr.) Ajay Rana

Ph.D (CSE) & M.Tech (CSE) - Two Time Gold Medalist SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)

Senior Vice President - Amity Education Group Dean - Industry & Academia Alliance Advisor - Amity Education Group

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